ABSTRACT

The purpose of this research is to analyse the influence of price perception, product

attributes, tangibles, reliability, responsiveness, assurance, and emphaty to customer D'cost

Kemang satisfaction. The object of this research is D'cost Kemang restaurant, and the subject is

D'cost Kemang restaurant customer.

This study uses non-probability sampling method to the data by distributing

questionnaires to 101 respondents. The results of the questionnaires was analyzed by using

multiple linear regression analysis, t-test and F-test. This study has produced five outcomes: first

of all, the t-test result shows that the independent variables which includes, price perception,

tangibles, reliability, responsiveness, and emphaty have significant relationship to the costumer

satisfaction, while product attributes and assurance has no significant correlation to the

costumer satisfaction.

Therefore, in order to increase costumer satisfaction of D'cost Kemang restaurant, the

company should maximize the price perception, tangibles, reliability, responsiveness, assurance,

and emphaty.

Keywords: price perception, product attributes, tangibles, reliability, responsiveness,

assurance, emphaty to customer satisfaction and D'cost Kemang